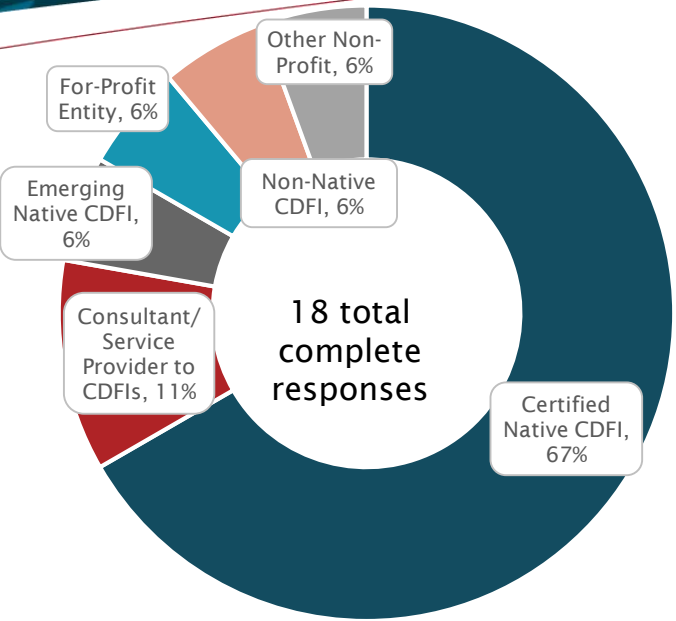




NCN 2016 ANNUAL MEMBERSHIP SURVEY QUICK FACTS



NATIVE CDFI'S HAVE A CURRENT LOAN PORTFOLIO OF \$39,225,323 WITH 2,612 ACTIVE LOANS

CERTIFIED AN AVERAGE OF 8 YEARS AND INCORPORATED FOR AN AVERAGE OF 13 YEARS

\$54,127,323 Assets
 \$16,151,950 Liabilities
 \$38,982,508 Equity

IN THE LAST FISCAL YEAR NATIVE CDFI'S DISBURSED A TOTAL OF 2,056 LOANS FOR A TOTAL OF \$14,900,084

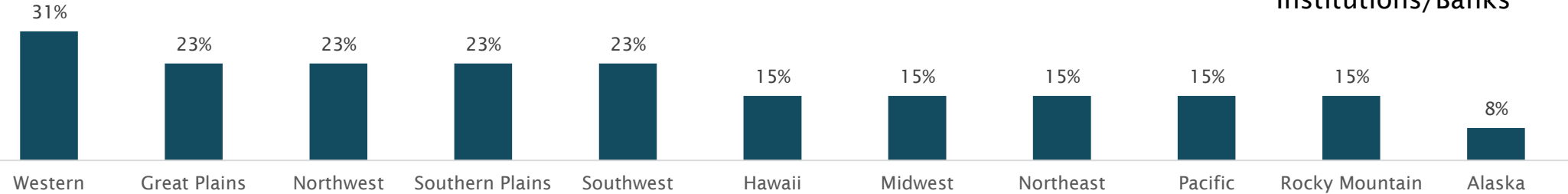
Native CDFI's have an average of **7** full-time employees and **3** part-time employees

64% Of Native CDFI's contact their government representatives every month

- 71%** of Native CDFI's offer credit builder loans
- 71%** of Native CDFI's offer micro business loans
- 79%** of Native CDFI's offer credit coaching
- 71%** of Native CDFI's offer personal financial education group training

\$4,976,000 in Investments from Mainstream Financial Institutions/Banks

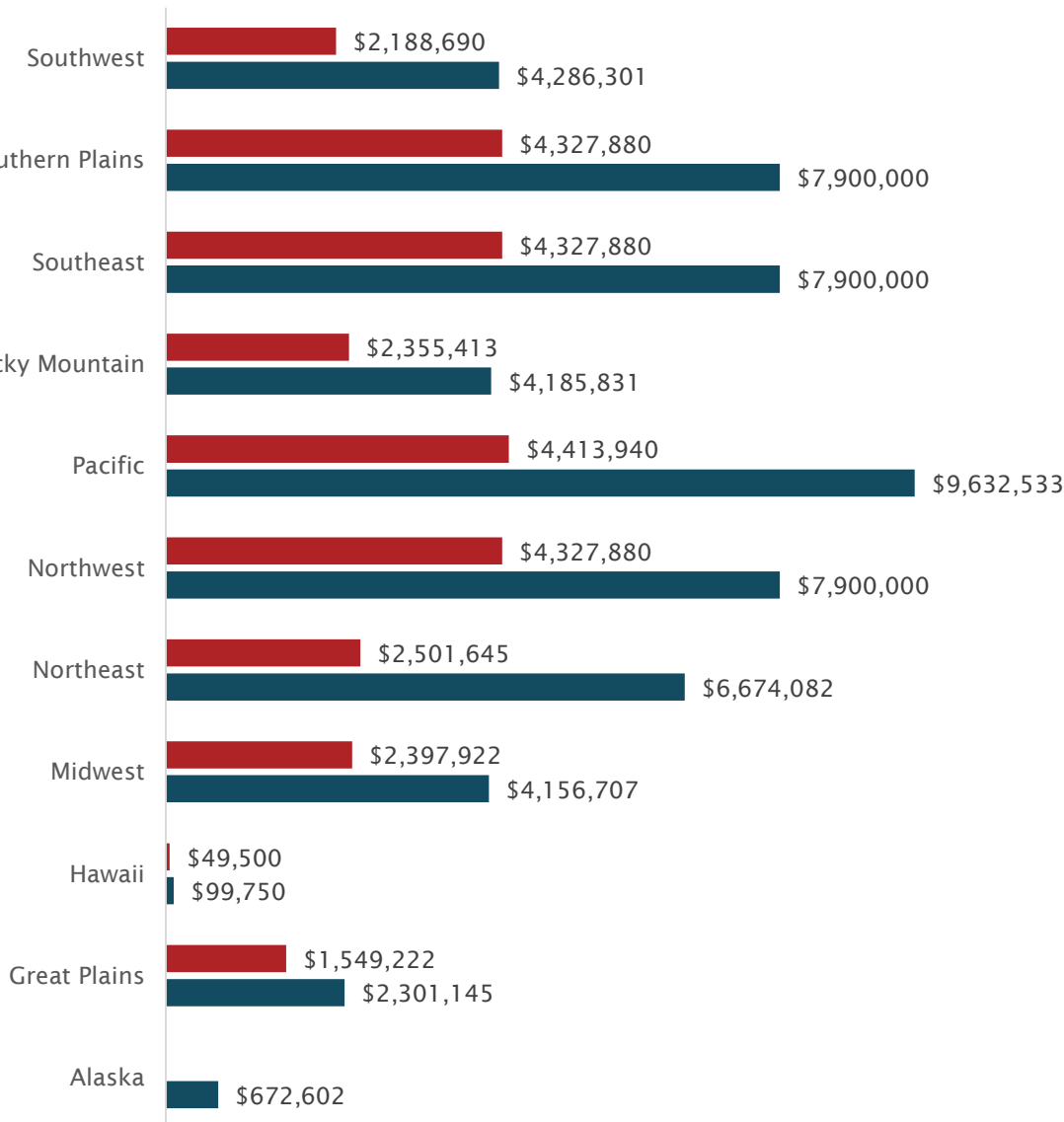
Native CDFI Regions Served





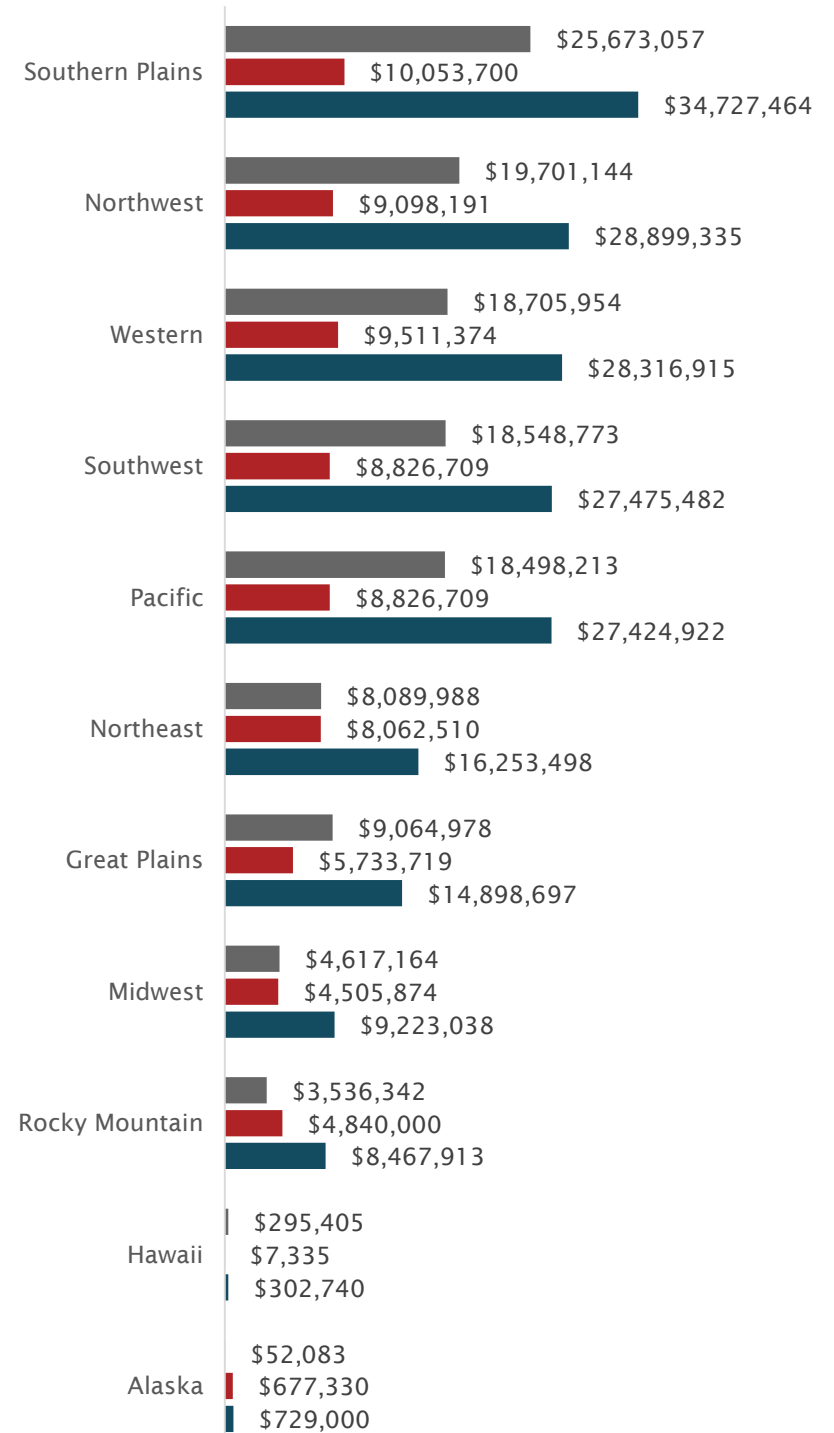
Loan Portfolio

■ Median Fiscal Year Total Loan Disbursement ■ Median Loan Portfolio



Native CDFI Assets, Liabilities, and Equity

■ Total Equity ■ Total Liabilities ■ Total Assets





NCN MEMBERSHIP SURVEY DEVELOPMENTAL SERVICES IMPACTS

\$166,805

Invested in adult IDA accounts

\$48,188

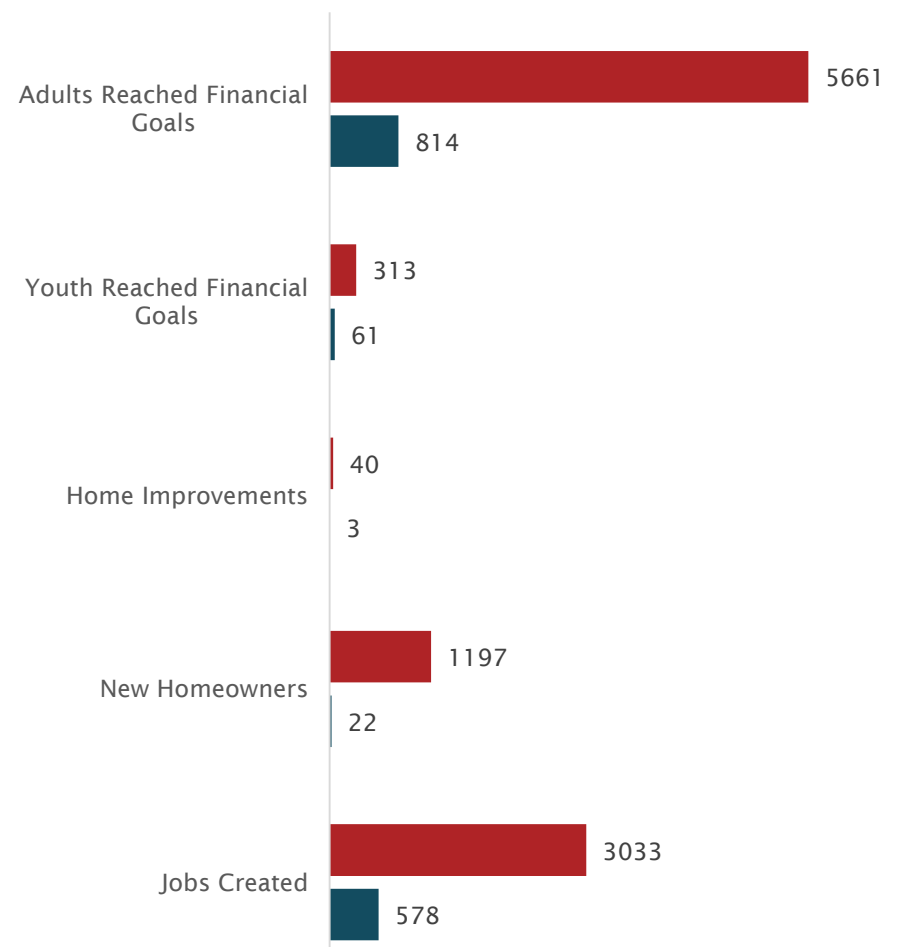
Invested in youth IDA accounts

2,358

Tax returns completed at VITA sites

Developmental Services Impact

■ Total ■ Fiscal Year



Hours of Development Services Offered

■ 0 - 10 ■ 11 - 25 ■ 26 - 50 ■ Over 50

